

THE HEALTH  COLLABORATIVE

# Data Infrastructure to Support APMs at Scale

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## VISION

To inspire breakthroughs in transforming health and healthcare

# What We're Doing Today



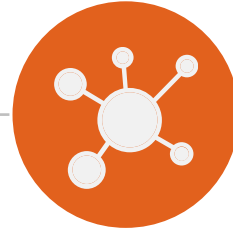
## Transparency

Making information available to them so they can make decisions and better with their providers



## Interoperability

Integrating data systems to ensure that the right information is at the right place at the right time



## Analytics

Using information to understand and improve care across the region



## Payment Reform

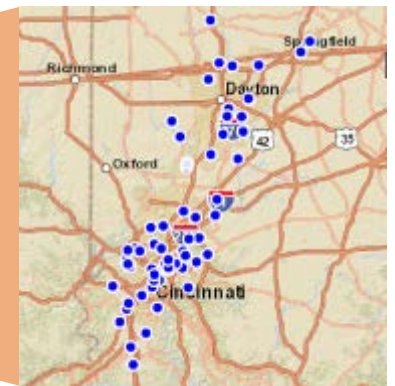
Recognizing and rewarding clinical excellence

# PCMH + Payment Reform

Greater Cincinnati  
**1 of only 7**  
chosen sites nationally

- 📍 75 practices and 350 providers
- 📍 Multi-payer: 9 health plans + Medicare
- 📍 500,000 estimated commercial, Medicaid and Medicare enrollees

65 miles from  
Williamstown, KY to Piqua, OH



“Advanced primary care is the foundation to a high-performing health [care] system”  
—Dr. Patrick Conway

*Ohio/Kentucky CPC Regional Landscape*

479,398 Patients

286 Providers

9 Health Plans

**Key Functions**

-  Patient Experience
-  24/7 Access to Medical Record
-  Shared Decision Making
-  Clinical Quality Improvement
-  Care Management

**Population Health**



**In 2015...**





**163,865**  
Care Management Interventions for High Risk Patients

**26,183**  
Patients called within 72hrs of hospital discharge

**13,052**  
Discussions held about advance care planning options

**Evidence-Based Care**

**Ohio/Kentucky Region Medicare Outcomes  
July 2013 – Sept. 2015**

-  Overall Hospital Admissions - 8%
-  Primary Care Treatable Admissions - 16%
-  Readmissions - 4%
-  Risk Adjusted Expenditures 0%

Data-Driven Improvement

# 2015 Q2 Aggregate Payer Data

## CPCi Aggregate Risk-Adjusted Rates All Payers\*

### Risk-Adjusted Utilization Rates per 1,000

*Risk Adjusted Rate*

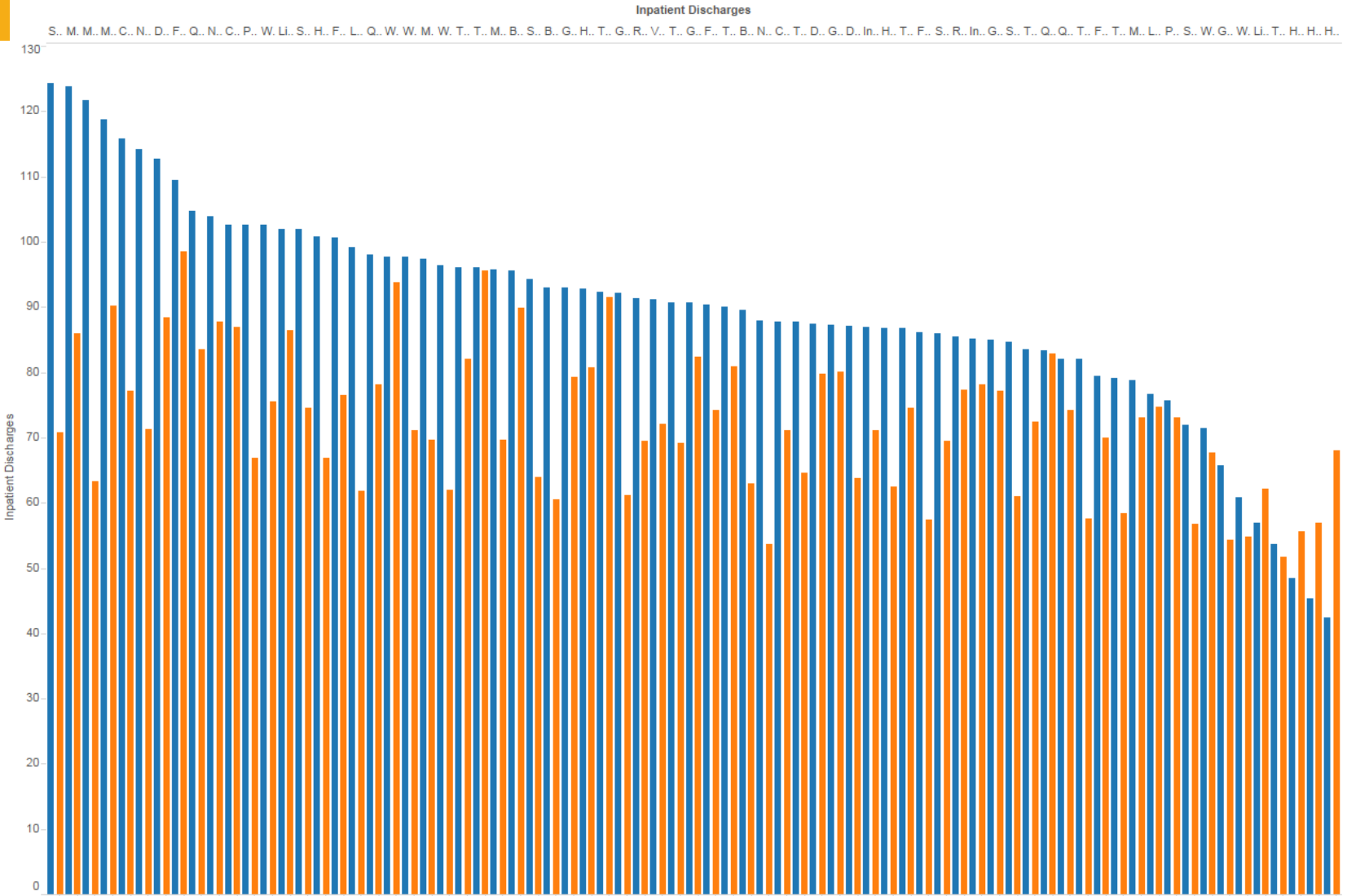
<i>Measure</i>	<i>2013</i>	<i>2014</i>	<i>2015 Q2</i>	<i>% Change from 2013</i>
ED Visits	268.2	273.0	266.9	-0.5%
Inpatient Bed Days	415.6	365.8	346.9	-16.5%
Inpatient Discharges	96.0	84.3	77.5	-19.3%
Primary Care Visits	2407.5	2411.6	2290.0	-4.9%
Specialist Visits	1802.6	1746.0	1663.3	-7.7%

*\*Medicare FFS and OH-Medicaid data not included*

2013 Q1-4

2014 Q3-4  
and 2015  
Q1-Q2

# Inpatient Discharges



# 2015 Q2 Aggregate Payer Data

## CPCi Aggregate Risk-Adjusted Rates All Payers\*

### Risk-Adjusted Quality Measures

*Risk Adjusted Rate*

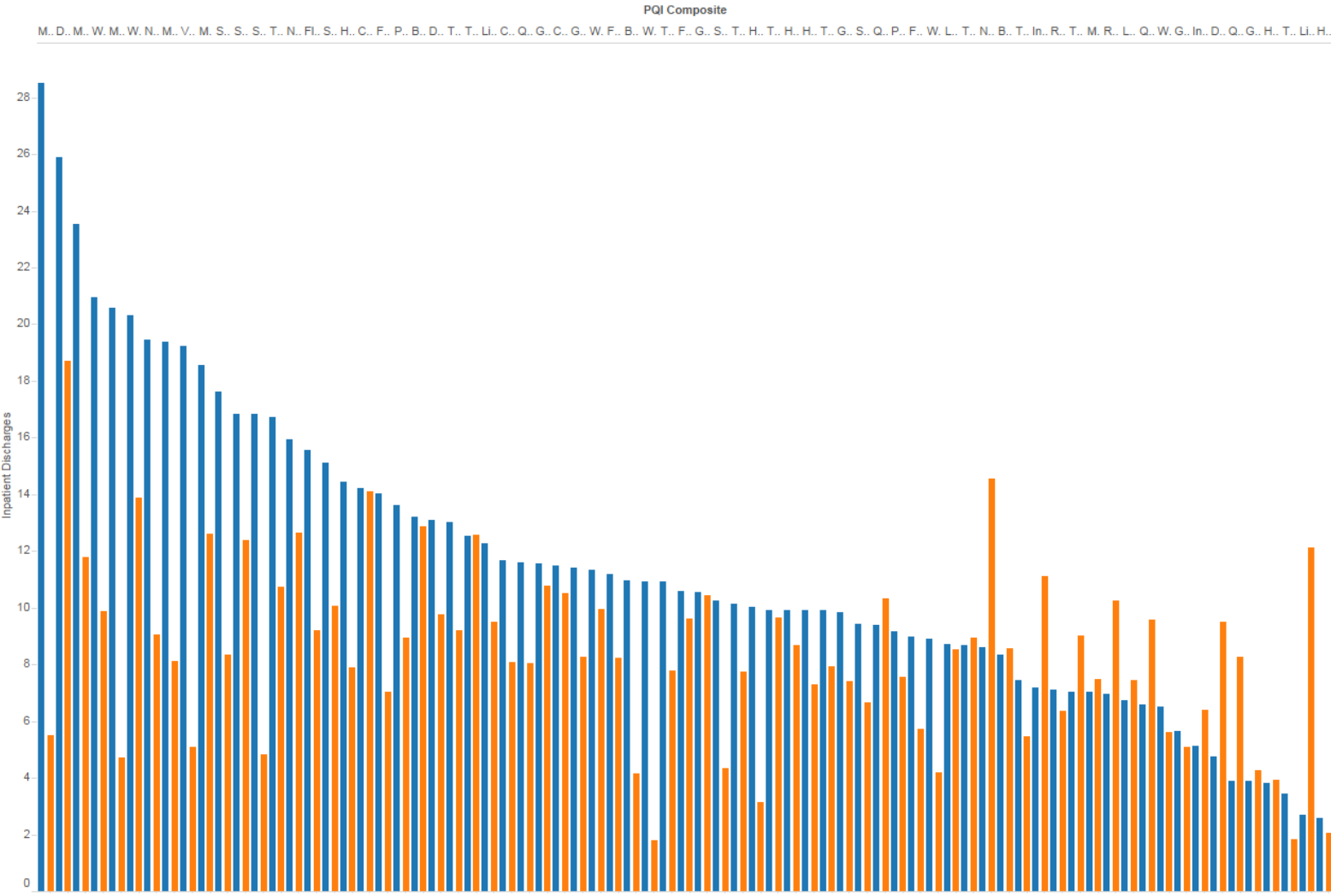
<i>Measure</i>	<i>2013</i>	<i>2014</i>	<i>2015 Q2</i>	<i>% Change from 2013</i>
PCR (30-Day Readmits)	1.3	1.5	1.5	15.4%
PQI CHF	3.8	3.0	2.9	-23.7%
PQI Composite	12.3	10.0	9.3	-24.4%
PQI COPD	2.9	2.4	2.1	-27.6%

*\*Medicare FFS and OH-Medicaid data not included*



# Preventative Quality Indicators: Composite

2013 Q1-4  
2014 Q3-4  
and 2015  
Q1-Q2





# The Case for Claims Data Aggregation

Comprehensive View

**Paying for Value is Enhanced by Comprehensive Practice Level Measurement**

Measurable Value

**Statistical Validity of Aggregated Data Improves the Accuracy of Performance Comparisons**

Standard Approach

**Adoption of a Standard National Measure Set is Reliable and Valued by Stakeholders**

Sustainability

**Accurate, Co-Owned Data Gives Confidence to pay for Value in a Sustainable and Scalable Approach**

Value for Payers

Value for Providers

**Comprehensive Reports Provide a One Stop Shop for Practice-Wide Data at Patient Level Detail**

**Aggregated Data Reports Provide a “Third Party” vetted Value of the Provider’s Performance**

**Improvement Efforts are More Efficient with Reductions in Variability and “Drill Down” Capabilities**

**Sustained Engagement is Made Possible With Co-Owned, Trusted, & Transparent Data**

# Business Model: Co-Ownership



**Providers**

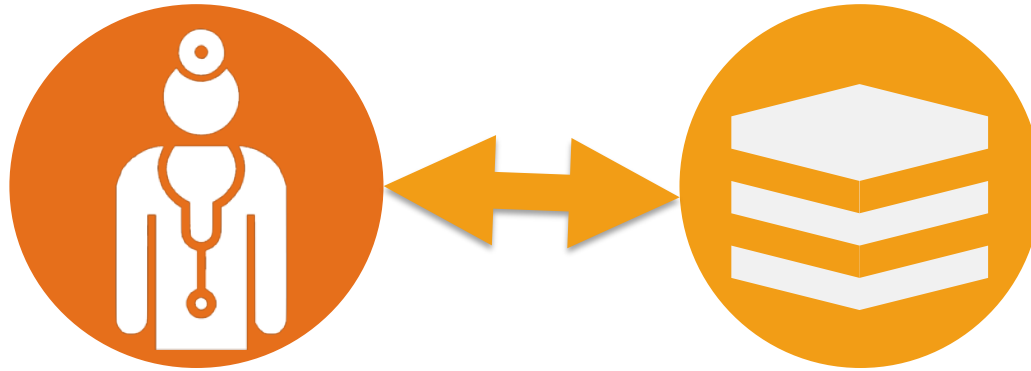


split the cost 50/50



**Health Plans**

# Business Model: “Claims Data Co-Op”



- Co-Own the Process
- Look into the “Black Box”
- Ownership of the results
- “Their data” = “Our data”
- Nothing engages like paying for it

# Comprehensive Primary Care (CPC): Report Examples



Practice



Payer



Attribution

# CPC A Practice

# ayer Report –

Measure

ED Cost

Inpatient Cost

Pharmacy Cost

Primary Care Cost

Specialist Cost

Total Cost

Low Back Pain

PCR

PQI CHF

PQI COPD

PQI Composite

ED Visits

Inpatient Bed Days

Inpatient Discharges

Primary Care Visits

Specialist Visits

Extract Date	Measurement Year
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015
1/29/2016	07/01/2014-06/30/2015

Provider First Name	Level Detail	Measure Type	Measure	Risk Adjusted Rate	LCL	UCL
All Organizations	Cost	ED Cost		\$193		
All Organizations	Cost	Inpatient Cost		\$1,185		
All Organizations	Cost	Pharmacy Cost		\$951		
All Organizations	Cost	Primary Care Cost		\$173		
All Organizations	Cost	Specialist Cost		\$143		
All Organizations	Cost	Total Cost		\$5,021		
All Organizations	Quality	Low Back Pain		73%	72%	74%
All Organizations	Quality	PCR		1.49	1.42	1.57
All Organizations	Quality	PQI CHF		2.93	2.61	3.25
All Organizations	Quality	PQI COPD		2.13	1.91	2.36
All Organizations	Quality	PQI Composite		9.31	8.84	9.79
All Organizations	Utilization	ED Visits		266.92	264.38	269.46
All Organizations	Utilization	Inpatient Bed Days		346.87	343.97	349.76
All Organizations	Utilization	Inpatient Discharges		77.53	76.17	78.90
All Organizations	Utilization	Primary Care Visits		2,289.96	2,282.52	2,297.40
All Organizations	Utilization	Specialist Visits		1,663.29	1,656.95	1,669.63

# CPC Aggregated Payer Report

# Example

## Hospital & ED Use

### Members with 2 or More ED Visits

Member First	Member Last
C	D
C	G
C	W
~	~

### Members with 1 or More Readmission(s) (PCR)

Member First	Member Last
J	M

### Members with 1 or More ACS Admission(s) (PCR)

Member First	Member Last
C	P
G	A

### Power View Fields

ACTIVE | ALL

- Measure
- Measure Result**
- Measure Type
- Measurement Year
- Member Enterprise ID**
- Member First**
- Member Last**
- Member Plan for Reporting
- Months covered**
- Practice
- Practice Organization
- Provider
- Provider Enterprise ID**
- Provider First Name
- Data

Drag fields between areas below:

**TILE BY**

- Provider

**FIELDS**

- Member First
- Member Last**
- Measure Result



Boaz Boston

Measure Result 2

2

4

~

Boston Brogan

Measure Result

1

Brogan Brynley

Measure Result

1

1

**Linked tables:** Clicking on one of the practice bar graphs automatically links their metrics in the other two linked tables.

Inpatient Bed Days 346.8 344.0 349.8

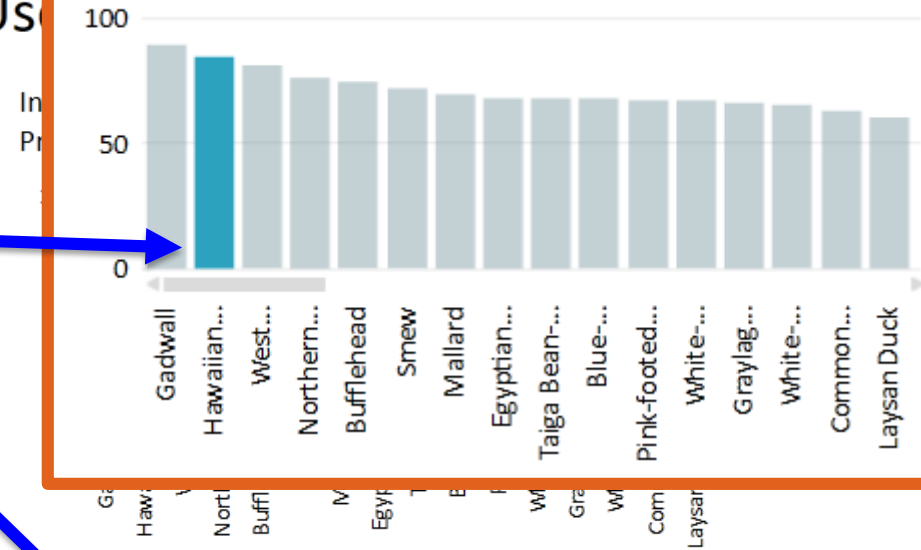
Hospital and ED Rates per 1,000 by Practice for This Payer (Unadjusted)

Practice Measure Utilization per 1,000

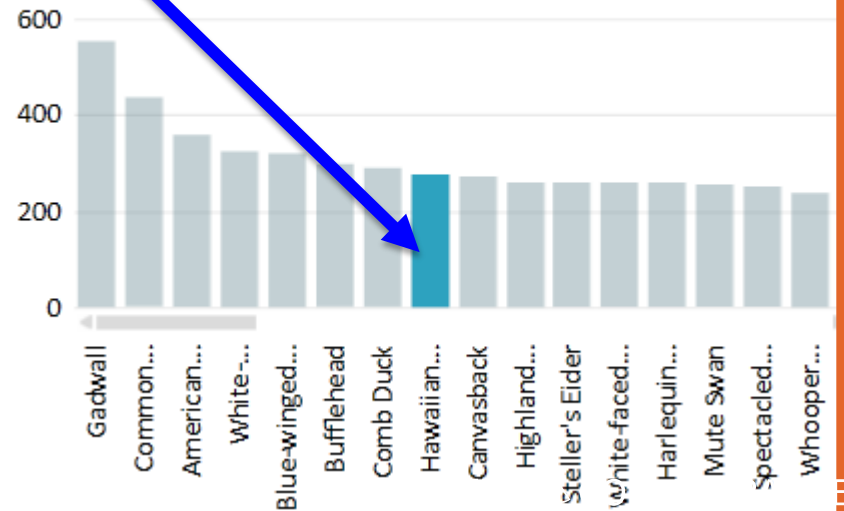
Hospital and ED Rates per 1,000 by Practice for This Payer (Unadjusted)

Practice	Measure	Utilization per 1,000
Hawaiian Goose	Emergency Department...	277
Hawaiian Goose	Inpatient Days	251
Hawaiian Goose	Inpatient Discharges	84
Barnacle Goose	Emergency Department...	234
Barnacle Goose	Inpatient Days	190
Barnacle Goose	Inpatient Discharges	45
Barrow's Goldeneye	Emergency Department...	160
Barrow's Goldeneye	Inpatient Days	168
Barrow's Goldeneye	Inpatient Discharges	57
Black Scoter	Emergency Department...	226
Black Scoter	Inpatient Days	160
Black Scoter	Inpatient Discharges	57

Inpatient Discharge Rates per 1,000 for This Payer by Practice (Unadjusted)



ED Visit Rates per 1,000 for This Payer by Practice (Unadjusted)





# CPC Aggregated Payer Report – Practice Example

## Cost



Navigation tabs: Bree (selected), Edoras, Fanghorn For..., Gondor, Helm's D..., Hobbiton, Isengard, Lothlorien, Minas Tir..., Minus Mor..., Moria, Pelennor Fie...

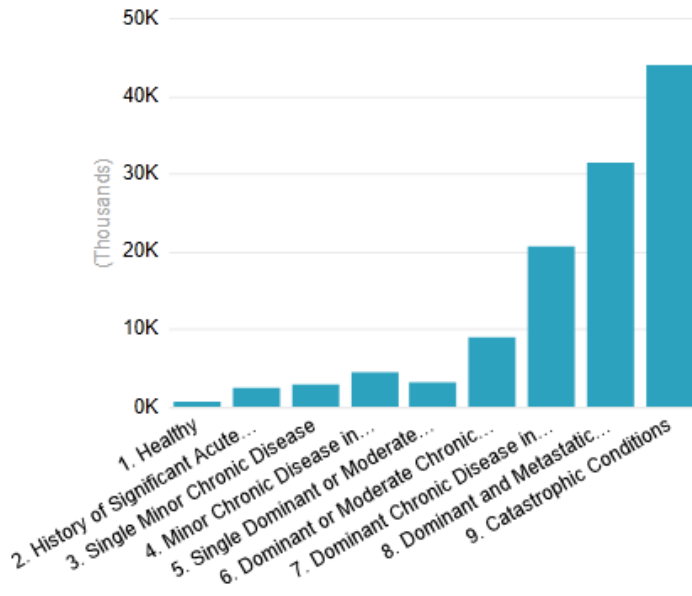
### Total Cost PMPY (Unadjusted)

Measure	Cost PMPY ▲
Total Cost	\$5,121

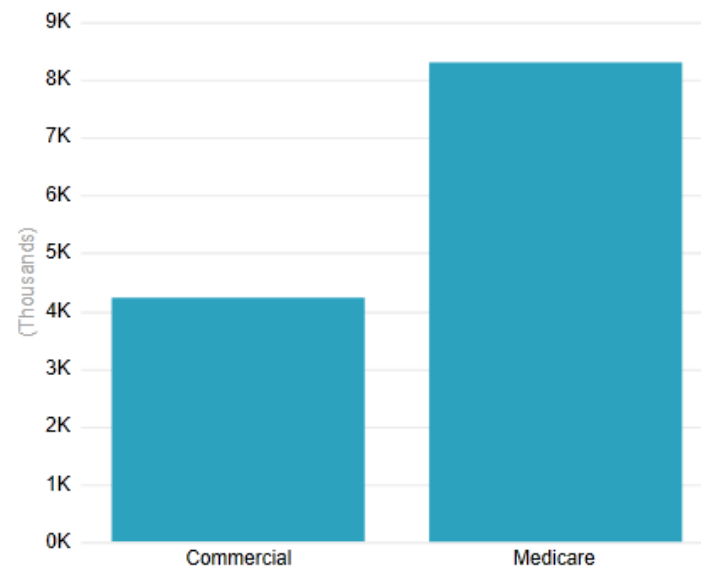
### High-Cost Members (> \$20,000)

Gender	A...	Cost PMPY
F	23	\$47,901
F	25	\$24,023
F	30	\$33,112
F	32	\$150,258
F	34	\$33,612

### Total Cost PMPY by 3M CRG Category



### Total Cost PMPY by Payer Type (Unadjusted)



# Attribution Tracking Report

## Tab: Moved Summary

Description of tab: Count of members with the same provider but with a new Health Plan

Total Moved Membership of selected columns (subtotal based on selection)

Gross number of members moved between Major Payers within a Practice  
2014 to 2015 Q2

Selected Total Moved  
62

Practice	From Major Payer	To Major Payer	From Plan	To Plan	NoOfMembers
Townsville	Commercial	Commercial	HealthPlan Two	HealthPlan One	2
Townsville	Commercial	Commercial	Health Plan Six	HealthPlan One	1
Townsville	Commercial	Commercial	Health Plan Six	HealthPlan Four	3
Townsville	Commercial	Commercial	HealthPlan One	Health Plan Six	1
Townsville	Commercial	Commercial	HealthPlan Four	HealthPlan Two	8
Townsville	Commercial	Commercial	HealthPlan Four	HealthPlan One	15
Townsville	Commercial	Medicare	HealthPlan One	HealthPlan One	5
Zion	Commercial	Commercial	HealthPlan Two	HealthPlan One	1
Zion	Commercial	Commercial	Health Plan Six	HealthPlan One	1
Zion	Commercial	Commercial	HealthPlan Four	HealthPlan Two	3
Zion	Commercial	Commercial	HealthPlan Four	Health Plan Six	2
Zion	Commercial	Commercial	HealthPlan Four	HealthPlan One	4
Zion	Commercial	Medicare	HealthPlan One	HealthPlan One	4
Zion	Medicare	Commercial	HealthPlan Two	HealthPlan One	1
Gotham	Commercial	Commercial	HealthPlan Two	HealthPlan One	2
Gotham	Commercial	Commercial	Health Plan Six	HealthPlan One	1
Gotham	Commercial	Commercial	HealthPlan Four	HealthPlan Two	2

# Reports: Lessons Learned

- Don't assume they know how to use it
- Help them understand the clinical value
- Be prepared for glitches
- Teach them to fish...



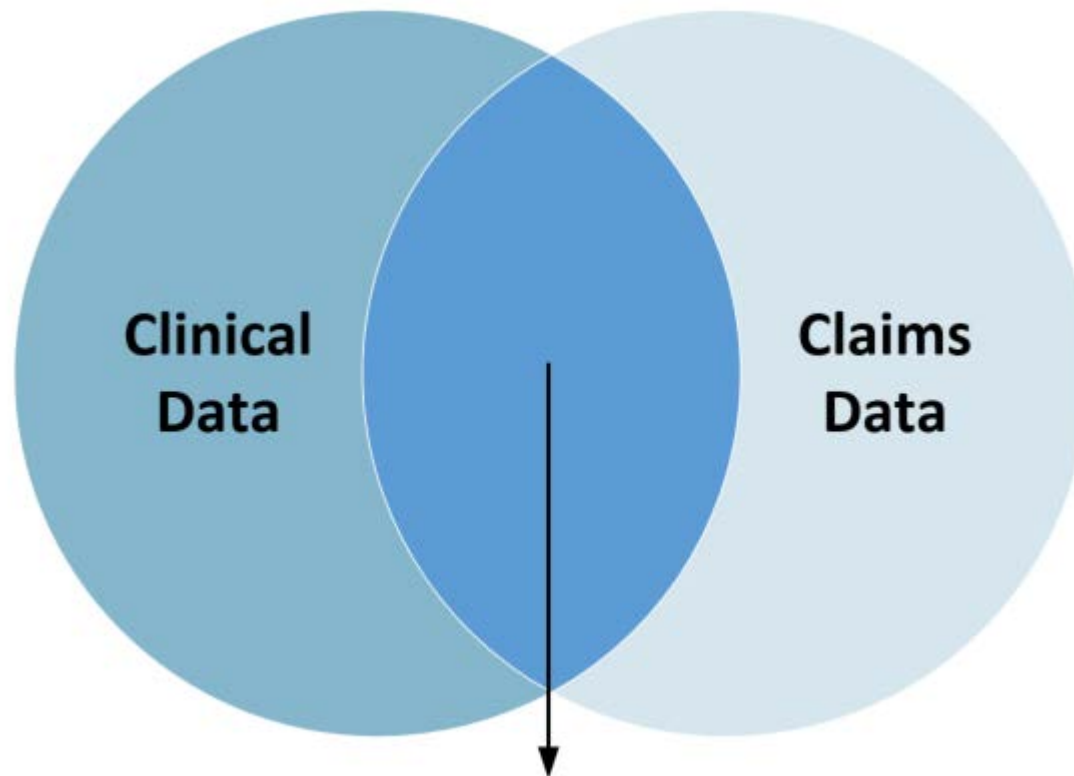
## Primary Care Providers

- Cardiovascular Health
- Colon Cancer Screening Rates
- Diabetes Management
- Patient Experience

## Hospital

- Effectiveness
- Patient Experience
- Emergency Department

# Cost & Clinical Data Combination



**Combined data set tied together via  
master patient and provider index**

# Other Innovative Initiatives

