



HCP LAN

Health Care Payment Learning & Action Network

When APMs Intersect: Implementing Episode
Payment in a Population-Based Payment
Environment

April 25, 2016
2:45 pm – 4:00 pm

WELCOME



Mark D. Smith

Co-chair, LAN Guiding Committee

Visiting Professor, University of California at Berkeley

Clinical Professor of Medicine, University of California
San Francisco

SESSION OBJECTIVES

- ✓ Offer a variety of perspectives on the opportunities and challenges involved in integrating Population-based Payment models and Clinical Episode Payment models
- ✓ Discuss the effects of integrated payment models on patient care and outcomes; providers; payers; purchasers; and other players in the marketplace
- ✓ Provide opportunity for audience questions and discussion with the panelists

PANELISTS



Lewis Sandy

Executive VP
Clinical
Advancement

UnitedHealth Group



Paul Casale

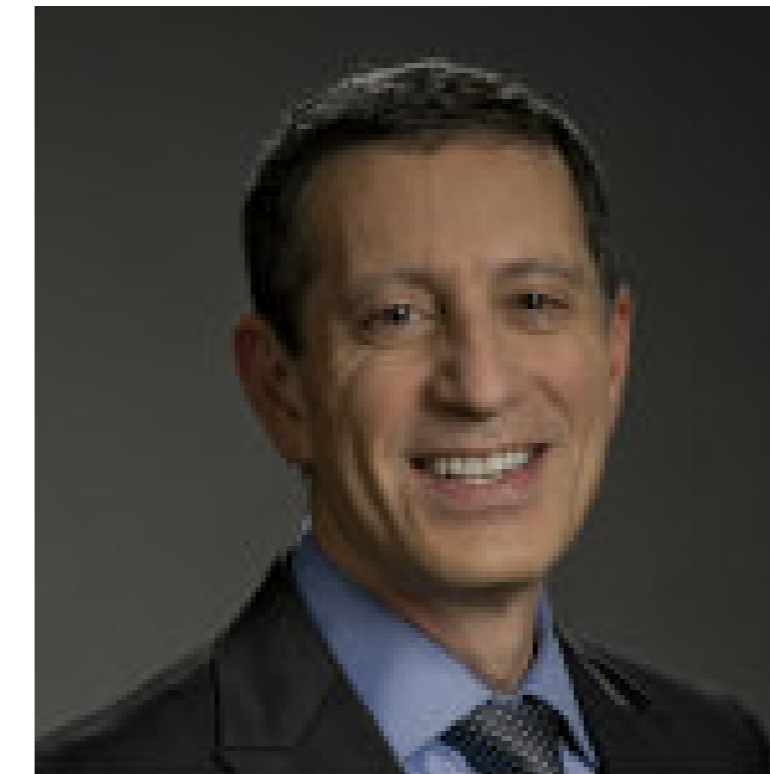
Executive Director
NewYork Quality Care



Alexandra Clyde

VP, Global
Health Policy,
Reimbursement and
Health Economics

Medtronic



Scott Sarran

Divisional Sr. VP and
CMO for
Government
Programs

*Health Care Service
Corporation (HCSC)*



Jordan Asher

Chief Clinical
Officer and Chief
Innovation Officer

*MissionPoint Health
Partners*

Setting the Stage: Defining PBP and CEP

- **Population-Based Payment:** A provider organization accepts accountability for the overall costs of care for a population, payment is either prospectively paid capitation or a shared savings retrospective reconciliation process occurs.
- **Clinical Episode Payment:** A provider takes accountability for an episode of care for a defined condition or procedure, time period, and set of services. Payment is either prospectively paid for the entire bundle of care, or a shared savings retrospective reconciliation process occurs.

Issues to Grapple with

- Why would – or wouldn't – a payer or provider want to integrate two APMs? What are the benefits? Risks?
- What impact does the market environment have on integration?
- How does integration get operationalized from the provider perspective?
- Are there certain conditions or procedures that are better managed using an integrated APM strategy?
- **Bottom Line: What is the impact on the patient?**

Panel Discussion

CONTACT US

We want to hear from you!



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