Delegation

Typically, California capitated groups are delegated certain administrative functions by the health plans, including:

- Claims Adjudication and Payment
- Credentialing
- Quality Management
- Utilization Management



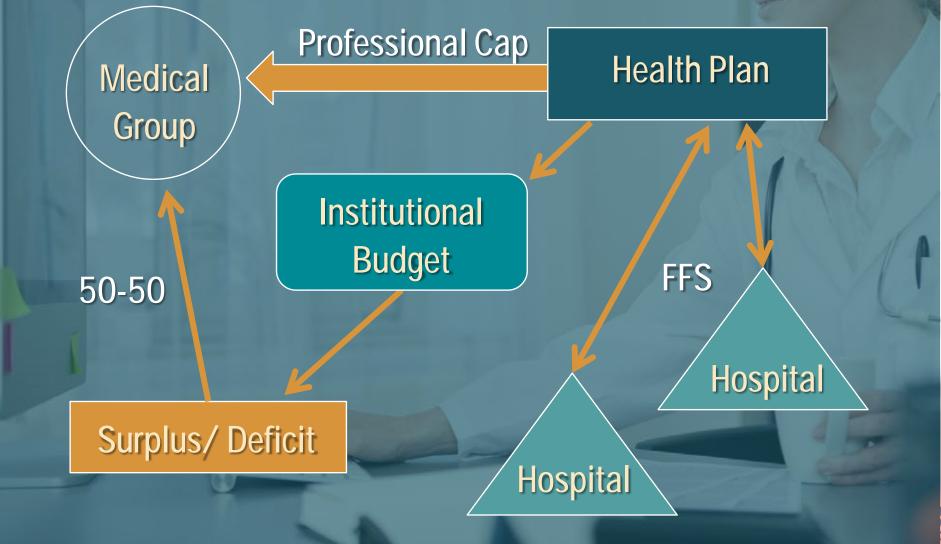
Institutional Use Incentives

Three ways in which groups can be rewarded for controlling institutional use:

- 1. "Shared" Risk: Health plan has a budget, contracts with hospitals, splits surplus (or deficit) with medical group.
- 2. "Dual Risk": Hospital takes a capitation as well; it and the group have a deal at "cost"; they share balance.
- 3. "Full" or "Global" Risk: Group takes both caps and contracts with hospitals directly (requires KK).



"Shared Risk"





Ouality Incentives

Several programs give recognition to clinical and administrative practice enhancement. For example:

- IHA's Pay for Performance Program
 - IT, Clinical Measures, Patient Satisfaction
 - Since 2005, PMG has been awarded \$3.15MM from P4P
- CAPG's Standards of Excellence Program
 - PMG has earned "Elite" status every year
- Star Program(s) from Senor plans

