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## **203 Panel: Translating Chronic Care Patients' Optimal Care Journeys into APMs**

# Welcome



## Rebecca Kirch

*Executive Vice President  
of Health Care Quality and Value,  
National Patient Advocate Foundation*

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# Panel Speakers



**Craig Brammer**

*CEO, The Health Collaborative*



**Linda House**

*President, Cancer Support Community*



**Marian Grant**

*Senior Regulatory Advisor, The Coalition to Transform Advanced Care*



**Paul McGann**

*Chief Medical Officer, Quality Improvement and Innovation Group, CMS*

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**Care Patients' Optimal Care Journey  
into APMs  
Marian Grant, CTAC**

# My Background

- Palliative care nurse practitioner, UMMC
- Health Policy Consultant
- 2015 RWJ Health Policy Fellow



# The Big Gap

## What People Want

- Be at home with family, friends
- Have pain managed
- Have spiritual needs addressed
- Avoid impoverishing families

## What They Get

- Recycled through hospital
- Suboptimal symptom management, unwanted, ineffective treatment
- Isolated, die alone
- Great cost to family and nation

# Coalition to Transform Advanced Care

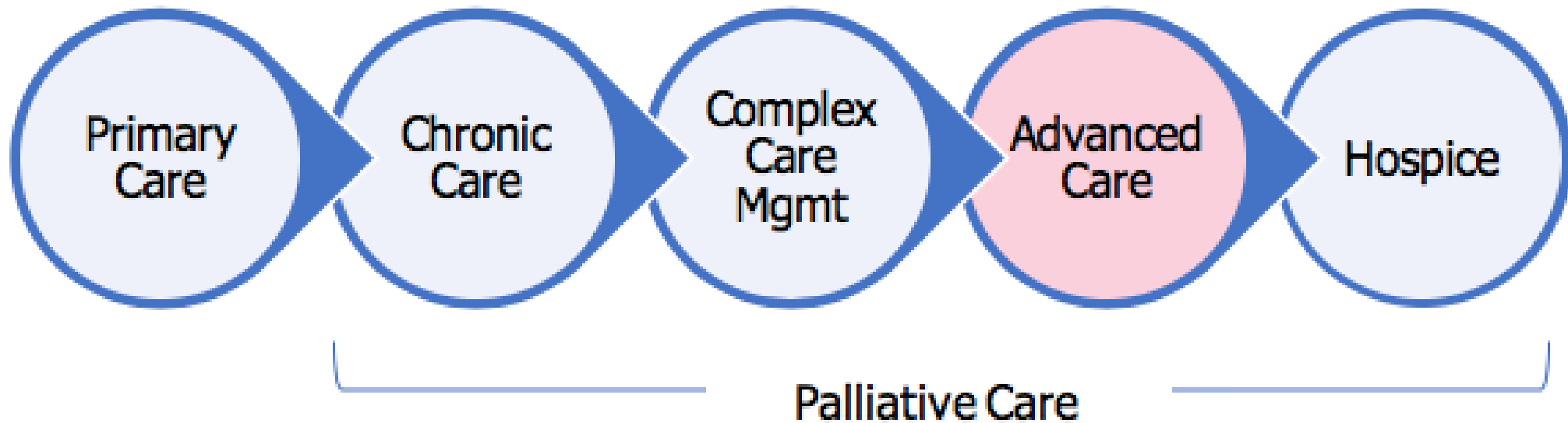
- National non-partisan, not-for-profit
- 140+ national/regional organizations
  - Professional associations
  - Patient and consumer advocacy groups
  - Providers, health systems
  - Health plans
  - Faith-based and community organizations
- Washington, DC

# C-TAC Mission

*“All Americans with advanced illness, especially the sickest and most vulnerable, receive comprehensive, high-quality, person-and family-centered care that is consistent with their goals and values and honors their dignity.”*



# Care Continuum



# C-TAC Payment Model

- MACRA's PTAC for advanced APMs
- C-TAC model approved March 2018
- CMMI now refining

# Model Elements

- Advanced illness
- Symptom management, care coordination, advance care planning, family support
- Interdisciplinary team, 24/7 access
- Capitated, any payment arrangement

# Questions?

- Marian Grant [mgrant@thectac.org](mailto:mgrant@thectac.org)

# Translating Chronic Care Patients' Optimal Care Journeys into APMs and AAPMs



***2018 LAN Summit***

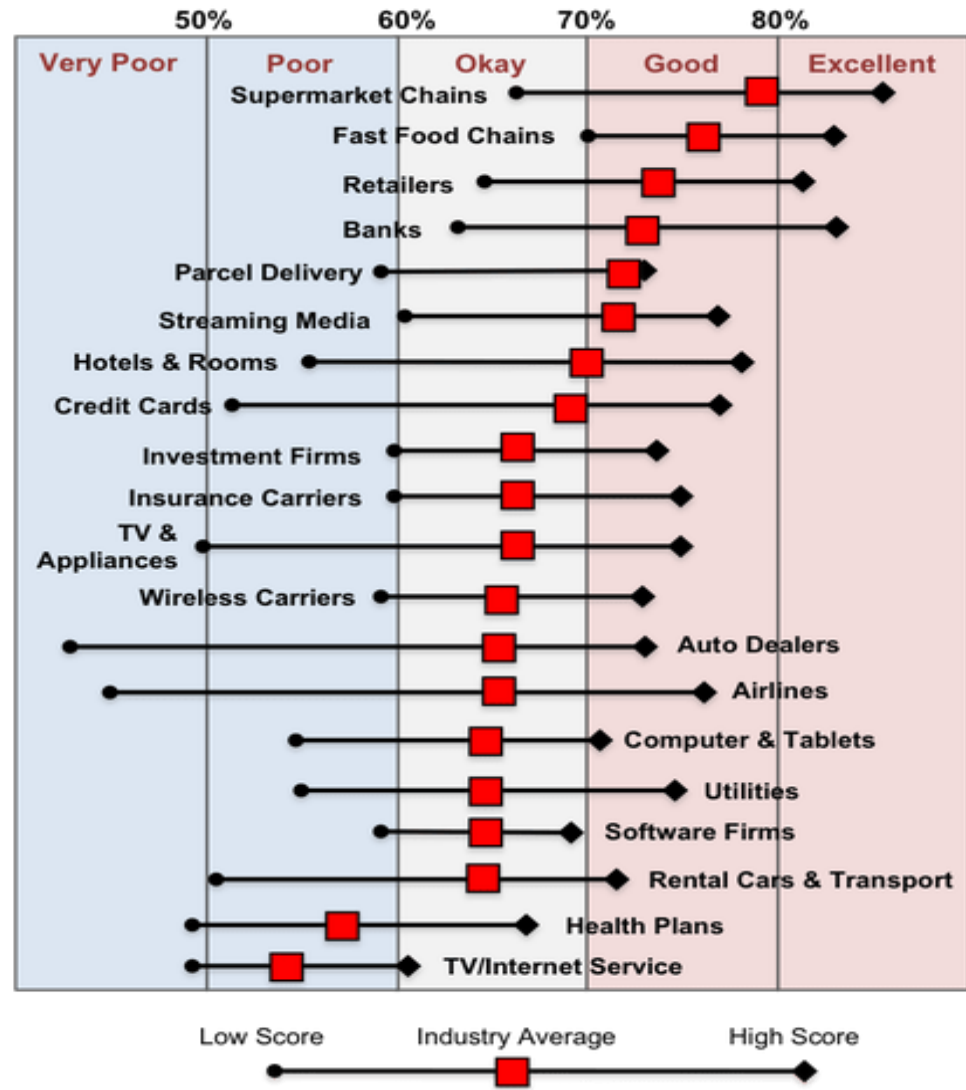
*Sheraton Tysons Hotel*

*Tysons, Virginia*

*Paul McGann, MD  
Chief Medical Officer for Quality  
Improvement, CMS*

*22 October 2018*

## 2018 Temkin Experience Ratings (TxR), Range of Industry Scores



Base: 10,000 U.S. consumers  
 Source: Temkin Group Q1 2018 Consumer Benchmark Survey  
 Copyright ©2018 Temkin Group. All rights reserved.



# Weaknesses of Fee for Service Payment



**Excessive use of  
low-value services**



**Insufficient  
incentives to  
improve quality  
of care**



**Poor coordination  
of care**



# Delivery System and Payment Transformation

## ***Current State –***

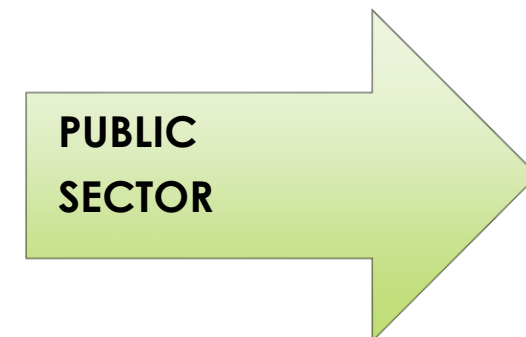
Producer-Centered

Volume Driven

Unsustainable

Fragmented Care

FFS Payment Systems



## ***Future State –***

People-Centered

Outcomes Driven

Sustainable

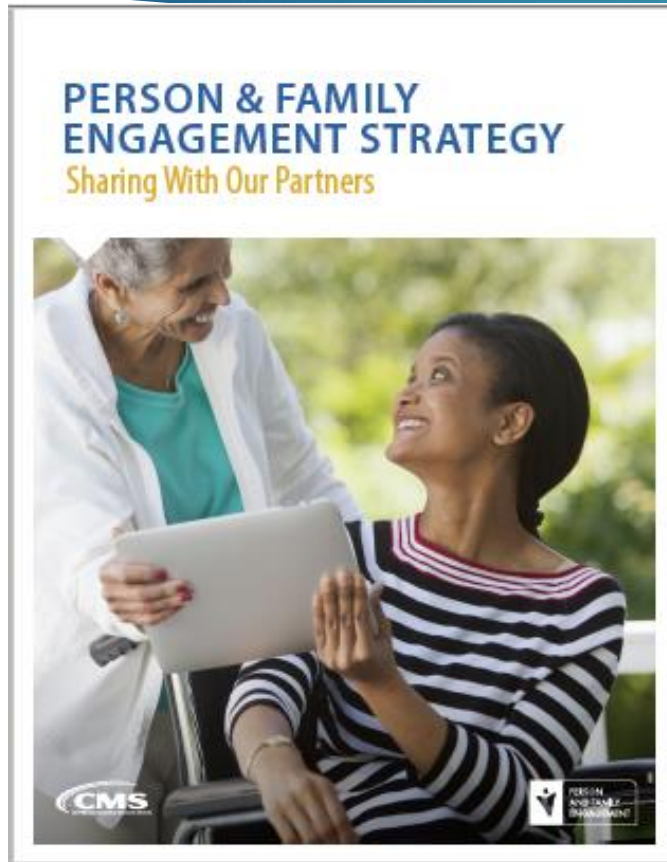
Coordinated Care

## **New Payment Systems (and more)**

- Value-based purchasing
- ACOs, Shared Savings
- Data Transparency



# CMS Person & Family Engagement Strategy



- ▶ Published in December of 2016.
- ▶ **Purpose:** creates the foundation for expanding awareness and practice of person and family engagement by providing specific, actionable goals and objectives.
- ▶ **Vision:** a transformed health care system that proactively engages persons and caregivers in the definition, design, and delivery of their care.

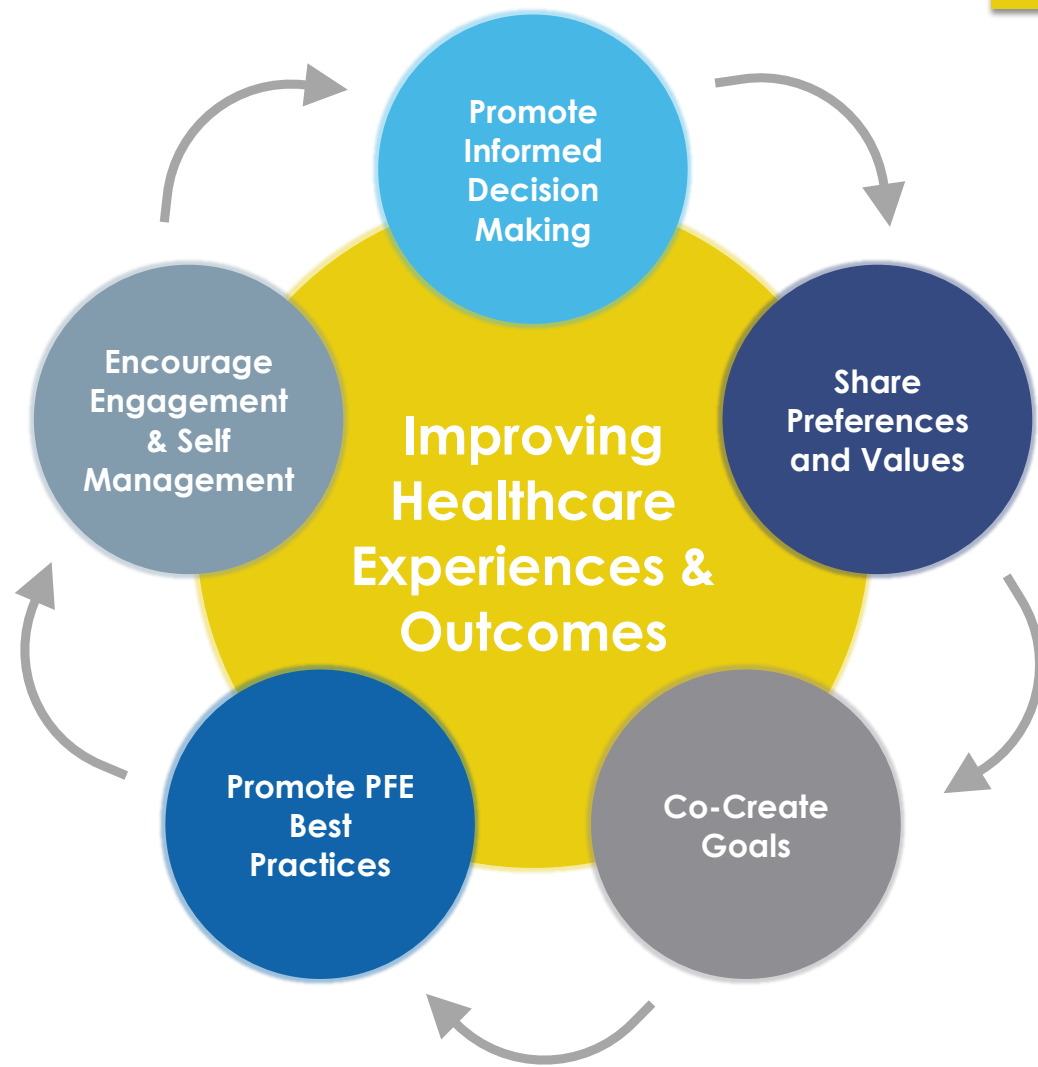
<https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/QualityInitiativesGenInfo/Person-and-Family-Engagement.html>

# Voice of the Beneficiary



- Coordination of care, improving systems of care
- Provider-patient communication, involvement in care
- Avoidance of harm, patient safety
- Understanding of all costs of care
- Health literacy
- Patient engagement mechanisms (councils, portals)
- Goals of Care clarifications
- Involvement in quality improvement projects/redesign
- Outreach to underserved, community resources
- Attention to care givers/care partners

# Person & Family Engagement Cycle



# PFE Drivers and Policy Levers

*This graphic illustrates the different ways that CMS works to engage people and their families.*



## CMS At Work Engaging Persons and Families



### Policy, Programs and Quality Improvement

- Focus groups/patients in the room for program development
- Incorporating public comments
- Learning and action networks with patients
- Measures development and patient reported outcomes
- Patient's experience of care data
- Partnership for patients
- QIOs/ESRD networks improvement activities and technical assistance

### Benefit Design, Value and Incentives

- Weighting of patient experience and patient reported outcomes in VBP programs
- Innovation models aim to promote and incentivize engaging the patient and family
- Promoting patient adherence
- Develop programs and materials to assist patients in understanding their coverage and connect them to appropriate healthcare professionals to help improve their quality of life

### Engagement in Decision-making, Care Coordination, Prevention and Treatment

- CMS compare sites
- Early elective delivery reduction initiative
- Every person with diabetes counts
- Transforming clinical practice Initiative
- Use of decisions support tools in HIT
- MU requirements for providing info to patients
- Advanced directives
- Promoting respect for patient values, cultures and traditions

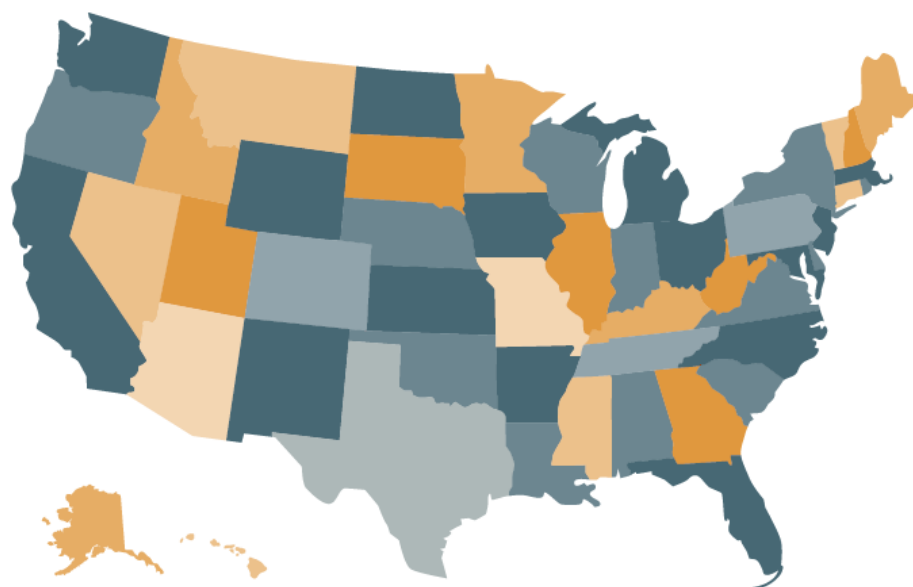
### Family and Caregiver Support and Engagement

- Families in the room opportunities
- Learning and action network participation
- Respite programs
- Medicaid family counseling programs

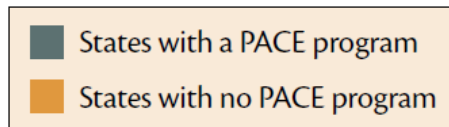
## PILLAR 4: Programs of All-Inclusive Care for the Elderly (PACE®)

- ▶ Most successful models of primary care for community-based older adults who have multiple chronic conditions, including PACE,
  - ▶ 1) development of a comprehensive patient assessment that includes a complete review of all medical, psychosocial, lifestyle and values issues;
  - ▶ 2) creation and implementation of an evidence-based plan of care that addresses all of the patient's health needs;
  - ▶ 3) communication and coordination with all who provide care for the patient; and
  - ▶ 4) promotion of the patient's (and their family caregiver's) engagement in their own health care.

The National PACE Association (NPA) is a hub for collection and analysis of data related to Programs of All-Inclusive Care for the Elderly (PACE®).



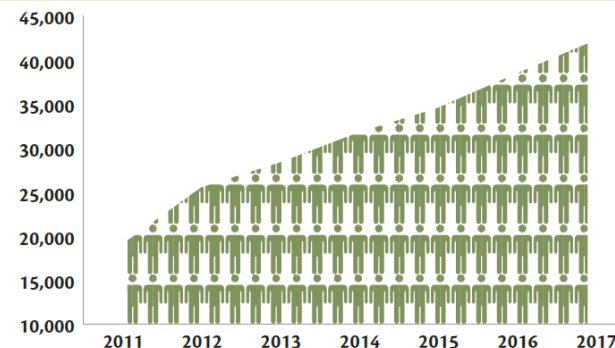
31 states have PACE programs



### PACE ENROLLMENT ELIGIBILITY

- Age 55 or over
- Live in the PACE service area
- Certified to need nursing home care
- Able to live safely in the community with PACE support at time of enrollment

### PACE ENROLLMENT 42,000+

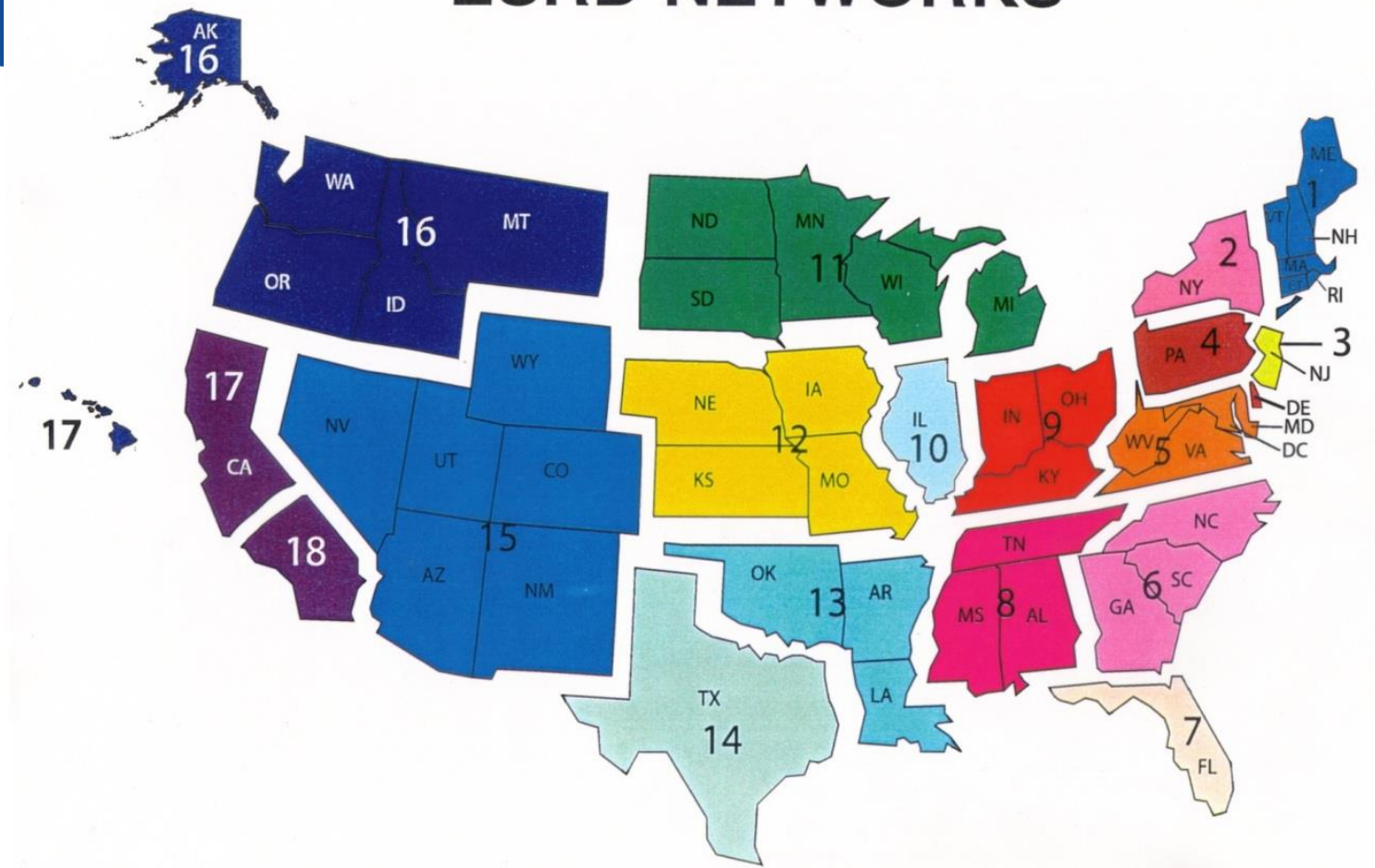


NEED NURSING HOME LEVEL OF CARE **100%** } **95%** Live in the community **5%** Live in nursing homes

## End-Stage Renal Disease (ESRD) Network Activities

- ESRD Networks have a 5 Year Contract with 3 AIMS
  1. Better Care for the Individual through Patient and Family Centered Care
  2. Better Health for the ESRD Population
  3. Reduce Costs of ESRD Care by Improving Care
- Responsible for Performance-Based Outcome Driven Quality Improvement Activities
- Use of Patient Subject Matter Experts in the Development and Execution of Quality Improvement Activities
- Focus on Person, Family and Caregiver Centered Care and Rapid Cycle Improvement

## ESRD NETWORKS



- ★ Puerto Rico and Virgin Islands are part of Network 3
- ★ Hawaii, Guam, American Samoa are part of Network 17



# 7 Key Goals of CMS Transforming Clinical Practice Initiative

- 1 Support more than 140,000 clinicians in their practice transformation work
- 2 Improve health outcomes for millions of Medicare, Medicaid and CHIP beneficiaries and other patients
- 3 Reduce unnecessary hospitalizations for 5 million patients
- 4 Generate \$1 to \$4 billion in savings to the federal government and commercial payers
- 5 Sustain efficient care delivery by reducing unnecessary testing and procedures
- 6 Transition 75% of practices completing the program to participate in Alternative Payment Models
- 7 Build the evidence base on practice transformation so that effective solutions can be scaled

# Transforming Clinical Practice Initiative (TCPI) Change Package

<u>Primary Drivers</u>	<u>Secondary Drivers</u>
<b>Patient and Family-Centered Care Design</b>	<ul style="list-style-type: none"> <li>1.1 Patient &amp; family engagement</li> <li>1.2 Team-based relationships</li> <li>1.3 Population management</li> <li>1.4 Practice as a community partner</li> <li>1.5 Coordinated care delivery</li> <li>1.6 Organized, evidence based care</li> <li>1.7 Enhanced Access</li> </ul>
<b>Continuous, Data-Driven Quality Improvement</b>	<ul style="list-style-type: none"> <li>2.1 Engaged and committed leadership</li> <li>2.2 Quality improvement strategy supporting a culture of quality and safety</li> <li>2.3 Transparent measurement and monitoring</li> <li>2.4 Optimal use of HIT</li> </ul>
<b>Sustainable Business Operations</b>	<ul style="list-style-type: none"> <li>3.1 Strategic use of practice revenue</li> <li>3.2 Staff vitality and joy in work</li> <li>3.3 Capability to analyze and document value</li> <li>3.4 Efficiency of operation</li> </ul>

# Transforming Clinical Practice Initiative (TCPI) PFE Program Components

Inclusion of the  
patient voice in  
practice  
operations

Use of e-  
technology to  
engage patients &  
family

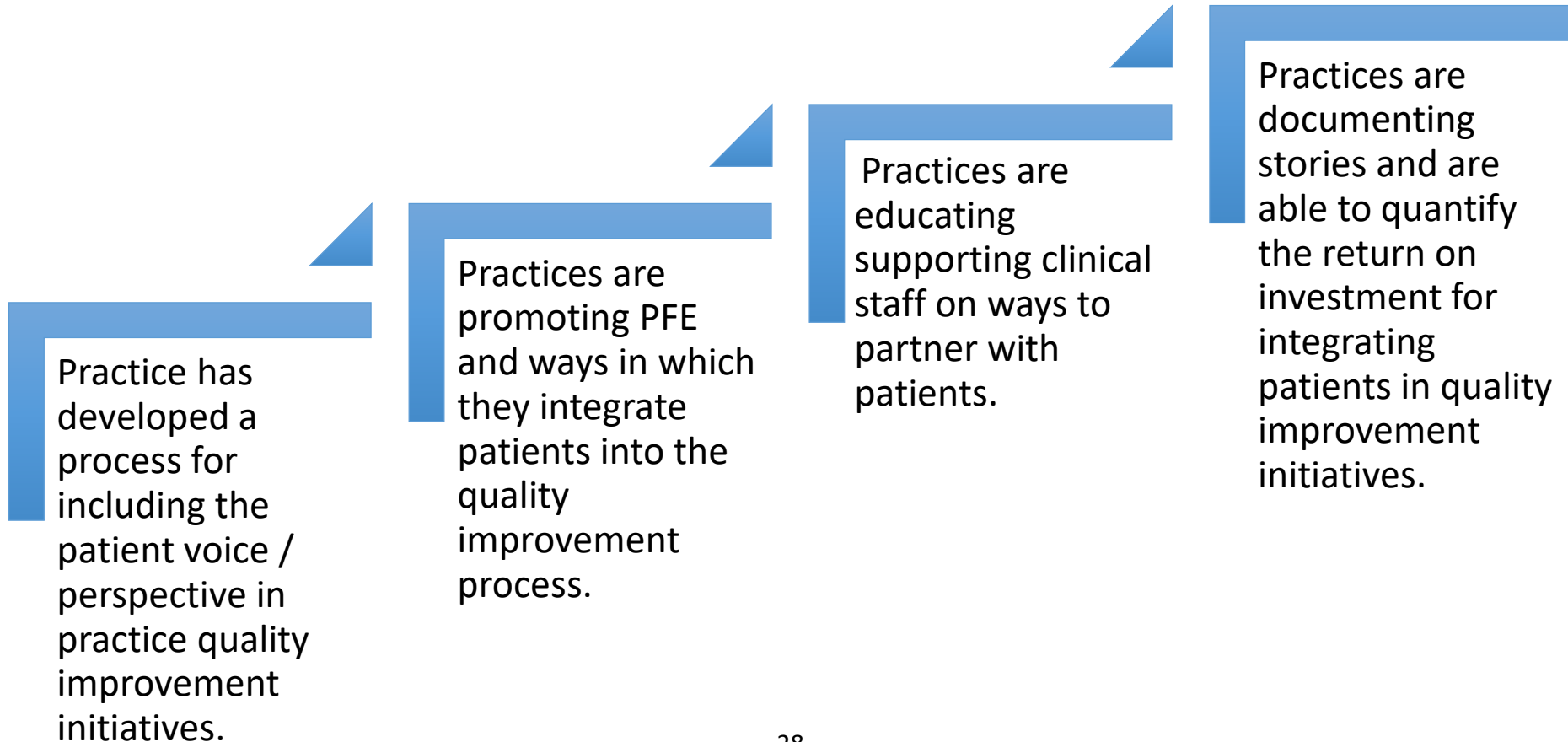
Measurement of  
patient health  
literacy

Shared decision-  
making among  
clinicians &  
patients

Assessment to  
gauge patient  
readiness to be  
“activated” as a  
partner in their  
care

Support for  
patient medication  
use

# Phases of Transformation – Supporting the Patient Voice



# Person & Family Engagement (QPS)

PFE Element	Q7		Q8		Q9	
	# of Practices	% of Reported	# of Practices	% of Reported	# of Practices	% of Reported
<b><i>Reported Practices</i></b>	<b>22,593</b>		<b>21,218</b>		<b>16,500</b>	
Patient Voices	5,475	<b>24%</b>	6,213	<b>29%</b>	4,967	<b>30%</b>
Shared Decision Making	6,522	<b>29%</b>	7,596	<b>36%</b>	8,093	<b>49%</b>
E-Tools	7,887	<b>35%</b>	8,761	<b>41%</b>	7,774	<b>47%</b>
Patient Activation	2,522	<b>11%</b>	2,983	<b>14%</b>	3,114	<b>19%</b>
Health Literacy	2,826	<b>13%</b>	2,760	<b>13%</b>	3,324	<b>20%</b>
Med Management	5,202	<b>23%</b>	5,953	<b>28%</b>	6,800	<b>41%</b>
Other Elements	737	<b>3%</b>	853	<b>4%</b>	662	<b>4%</b>

Source: Part 4 QPS Q7, Q8, Q9; Reported Practices – Part 5

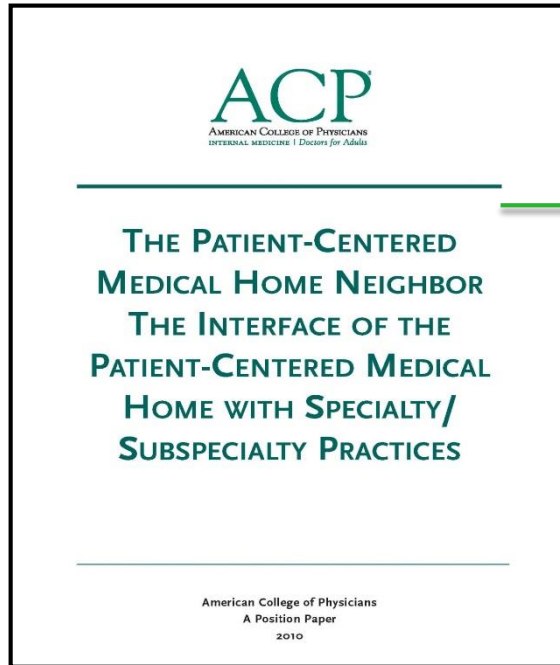


# HOW WAS THE PAM PILOT IMPLEMENTED?

- The pilot used the PAM tool to identify patients' baseline and follow-up activation levels.
- 113 patients completed two surveys: one at baseline and one between 3 months and 12 months after baseline.
- PAM tool was linked to the EHR.
- Care managers applied coaching techniques from the Coaching For Activation (CFA) module based on patient's level of activation.
- Success was measured by process and outcomes measures at the end of 12 months.



# Care Coordination Best Practices and Tools



## High Value Care Coordination Tool Kit

- Sample Care Coordination Agreements
- Checklists
- Pertinent data sets for common conditions

Designed & Tested by *Practicing Clinicians*  
Specialty, Sub-specialty and Primary Care  
Patient & Family Advocacy Representatives

**NEW HVCC  
CURRICULUM!**



Specialty [Practice Recognition](#)  
Module: Track and Coordinate Referrals

# Age-friendly Health Systems-

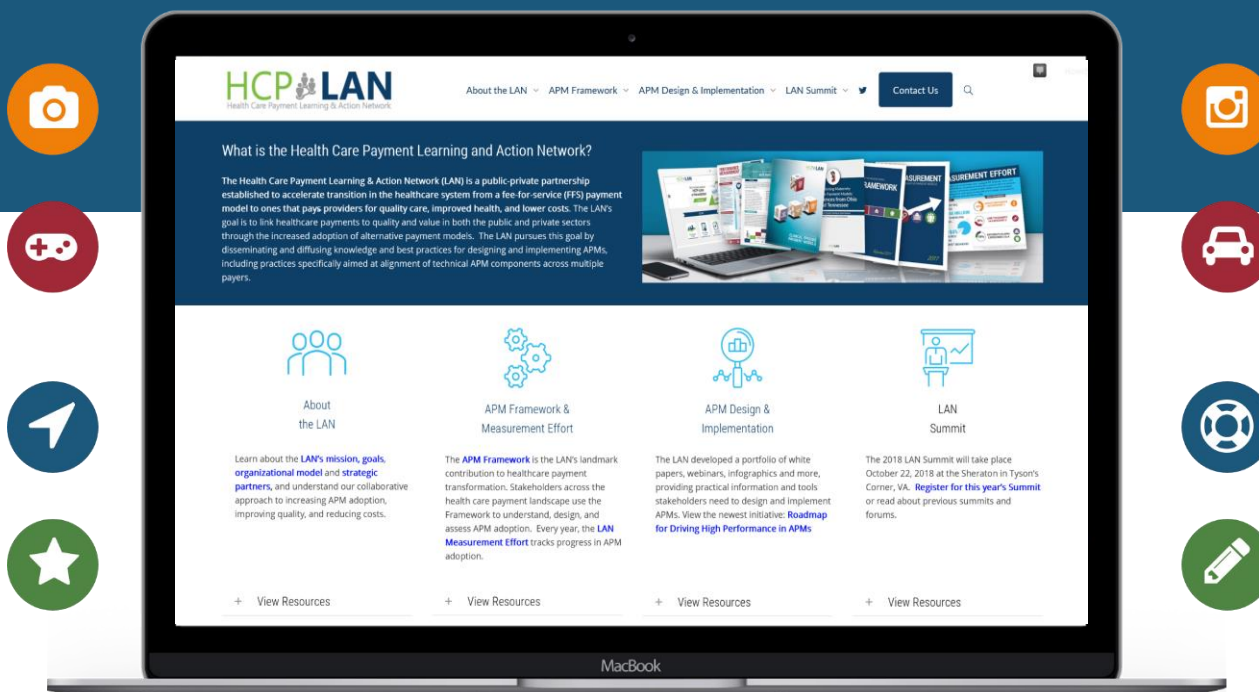
## An Initiative of the John A. Hartford Foundation

- The goal of the initiative is to develop an Age-Friendly Health Systems model and rapidly spread the model to 20 percent of US hospitals and health systems by 2020. (<https://www.johnahartford.org/grants-strategy/current-strategies/age-friendly-hospitals/>)
- Focus on the 4 M's
  - What Matters to the older person
  - Medication
  - Mentation
  - Mobility
- The age-friendly health system initiative partners five major U.S. health systems (Ascension, Trinity Health, Anne Arundel Medical Center, Providence St. Joseph, Kaiser Permanente)
- IHI is working with the five health systems to use improvement science to test this systems-level approach to implementation of the 4Ms consistently across hospitals, home care, post-acute rehabilitation, primary care, skilled nursing facilities, assisted living, and all the settings in today's world-class health systems



# Visit the LAN Website for our Resources

<https://hcp-lan.org/>



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# Exit Survey

We want to know what you think!

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Please take a moment to complete the exit survey so we can continue to improve and enrich the LAN. Use the link in *Guidebook* for this session to provide us your feedback.



# Contact Us

We want to hear from you!



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**Thank You!**